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For Immediate Release:

Teligistics Issues Recommendations for Telecom Sourcing in Today's Economy

White Paper Published Detailing Increased Risks during Bad Economic Times & The 10 Myths of Procuring Telecom Services

The Woodlands, TX (OpenPress) February 9, 2009 - Teligistics, a leading telecom expense management and consulting firm issued a new white paper today designed to provide enterprise clients guidelines for limiting risk while sourcing telecom services in a troubled economy.

The new white paper titled "Risk Mitigation Strategies for Procuring Telecom Services in a Bad Economy" is authored by Teligistics' President and CEO David Roberts. Commenting on this paper, Roberts noted, "While risk mitigation is necessary during good economic times, it becomes exponentially more important during recessions or bad economies. Telecom agreements need to be flexible to account for any downsizing and any restructuring necessary without being punitive. These goals put the enterprise client in direct conflict of the culture and goals of the telecom service provider's negotiation teams."

Roberts continued, "Leverage is critical to any telecom negotiations and this paper details the five ways an enterprise client gains leverage in these negotiations. Understanding how leverage is achieved and knowing the top ten myths of procuring telecom services is key to sourcing a world class agreement."

About Teligistics:

Teligistics is a Houston, TX based leading telecom expense management and consulting firm founded in 1997. Teligistics was awarded a U.S. Patent for its methodologies in analyzing telecom service provider rate plans and offerings and the process for determining true net costs of those plans. Teligistics creates, manages and implements complex telecom RFP's (requests for pricing) for major Enterprise and mid-market firms throughout the U.S. Teligistics' principles have negotiated and contracted over \$4.5 Billion in telecom contract value for client companies. Teligistics' web-based customer portal "Telecom Expense & Asset Management®" (TEAM®) application provides complete visibility into the Enterprise telecom spend and is used to manage telecom inventories, optimize telecom expenses, manage changes, audit telecom invoices and allocate telecom expenses in a 100% managed environment. Teligistics clients represent a broad base of industry sectors including banking, financial, services, retail, manufacturing and transportation across the USA.

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