



## **Press Release**

Teligistics Reports Record Growth & Revenues

Texas firm's growth due to market adoption of telecom expense management platform and strategies coupled with increased awareness for the need for telecom expense management by the enterprise market.

The Woodlands, TX (OPENPRESS) February 27, 2007 -- Teligistics, Inc. a leading telecom expense management and consulting firm announced today that 2006 was a record year for the 9 year old firm for revenues and profits. Teligistics' CEO David Roberts stated, "We are pleased to state that 2006 was our best year in almost every category that can be measured, including revenues, profits, and client acquisitions."

"This growth is further evidence of the wide acceptance of our Telecom Expense & Asset Management® (TEAM) platform by clients seeking to gain complete control and unrivaled visibility into their telecommunications expenses," Roberts added.

Roberts commented on the preliminary un-audited results stating, "TEAM® revenue was up 556% over 2005. Gross operating profit was up 26% over 2005 despite our continued heavy investment in our applications and technology. Net income increased 250%. I'd like to congratulate our entire professional staff of project managers, consultants, analysts and auditors."

When asked about comparisons to other TEM (telecom expense management) firms in this industry Roberts said, "Many of the firms in this space continue to seek ongoing funding from venture capital firms and have yet to make a profit. We have been profitable for several years and have avoided the loss of equity that generally comes from venture capital investment."

"This growth is due to incredible customer loyalty that comes from having a direct impact on their telecommunication expenses and providing unmatched visibility into their telecom spend. We continue to evolve this application according to requests from our clients and the result is a very powerful, fully-managed tool that simply produces results. The combination of this tool and our expert staff is a winning solution for our clients," added Roberts.

When asked about how Teligistics improves on 2006 results, Roberts commented, "Well, January has already set single month records in every category again, so we are off to great start for 2007."

Teligistics is a closely-held private company and does not release specific financial information to the general public.

## About Teligistics:

Teligistics is a Houston, TX based leading telecom expense management and consulting firm founded in 1997. Teligistics was awarded a U.S. Patent for its methodologies in analyzing telecom service provider rate plans and offerings and the process for determining true net costs of those plans. Teligistics creates, manages and implements complex telecom RFP's (requests for pricing) for major Enterprise and mid-market firms throughout the U.S. Teligistics' principles have negotiated and contracted over \$4 Billion in telecom contract value for client companies. Teligistics' web-based customer portal "Telecom Expense & Asset Management®" (TEAM®) application provides complete visibility into the Enterprise telecom spend and is used to manage telecom inventories, optimize telecom expenses, manage changes, audit telecom invoices and allocate telecom expenses in a 100% managed environment.

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